



<https://karnacy.com/careers/telecalling-executive/>

Telecalling Executive

Hiring organization

Karnacy

Description

We are looking for an experienced Telecalling Executive with 2-5 years of experience in the FinTech or financial services industry. The candidate will be responsible for contacting potential customers, explaining financial products, generating leads, and supporting the sales team in converting prospects into customers.

Employment Type

Full-time

Industry

Sales & Marketing

Responsibilities

- Make outbound calls to potential customers and explain the company's financial products and services.
- Generate and qualify leads for loans, credit services, or other financial solutions.
- Follow up with interested customers and maintain strong customer relationships.
- Handle customer queries and provide accurate product information.
- Maintain call records and update customer information in CRM systems.
- Achieve daily and monthly call targets.
- Coordinate with the sales or operations team for lead conversion and documentation.

Job Location

Hyderabad, Telangana

Skills

- Excellent communication and convincing skills
- Good understanding of financial products or FinTech services
- Strong sales and negotiation abilities
- Basic knowledge of CRM tools and MS Office
- Ability to handle customer objections and close leads

Qualifications

- Bachelor's degree in any discipline
- 2–5 years of experience in telecalling, telesales, or customer support in FinTech, banking, or financial services.